



Sept. 21, 2016

Vendor Managed Inventory Program

Vocom-NWF is committed to providing high-quality service to our customers! As one of the world leaders in fiber optic cable manufacturing and distribution, we can help manage your inventory with our VMI (Vendor Managed Inventory) program.

Our VMI program can improve your efficiency by offering customized stocking solutions. Built to meet your operational timelines and program objectives, Vocom-NWF will create a dedicated sector at our Newark CA based warehouse, and safely stock your required parts and models that you've purchased through an annual PO commitment. Once implemented, your company is guaranteed to experience reduced inventory carrying costs, better cash flow, complete inventory visibility, and reduced administrative costs.

What is Vocom-NWF VMI Program?

- VMI is a Vendor Managed Inventory program designed to store and deliver on demand the cable parts or models that a client has purchased via an annual PO (75% minimum non-cancellable). In return to the client's purchasing commitment, Vocom-NWF can offer competitive cable prices for the annual PO, and also standard local storage and on demand delivery rates separately.

Benefits of Our VMI Program:

- Locked-in cable rates for the whole year
- Decrease in stock-outages

- Flexibility in increasing (but not decreasing) cable order and shipping quantities.
- Improved inventory turnaround time
- Improvement in delivery performance
- Monthly Report on Client's Inventory Status: e.g. what models and how many reels left in stock
- Important Inventory Updates: re-stocking status, new products, new promotions

How Our VMI Program Works:

- The client makes an annual supply inquiry to Vocom-NWF specifying details like cable models and quantity in demand, and proposed delivery schedules, etc.
- Vocom-NWF will provide competitive cable quotes with standard payment term accordingly to the client for the cable in need
- Upon sales made and an annual PO (75% minimum non-cancellable) placed by the client, Vocom-NWF will arrange the cable production and shipping to our Newark CA based warehouse for storage.
 - Based on the proposed delivery schedule, the client will make a local delivery request to Vocom-NWF.
 - Vocom-NWF will quote standard storage to date and local shipping for the cable reels associated to the client
- Upon acceptance of the storage and local delivery quotes, Vocom-NWF will arrange the delivery within 7-10 business days
- Upon cable reels releasing from our warehouse, Vocom-NWF will bill the client accordingly on the cable, storage and shipping associated
 - The client pays off the bill following the payment terms in the annual PO and accepted quotes.

It's That Easy! Contact our Account Manager today and let our VMI program start to work for you!

Disclaimer: Quotes and prices are guaranteed, but excluding the possible imposition of government tariffs and acts of God. The price of your purchase will be guaranteed as of the date of contract and purchase order (PO), for a period of one (1) year.